

A Second Hand Car

Stephan has decided to buy a used car. Therefore, he went to the local showroom and chose a car he really likes. Currently, he is negotiating with a car salesman. All he can afford to pay is a £1,500 deposit on the car and pay up to £275 per calendar month. The car salesman explained to Stephan that he needs to increase the deposit on the car if he wants the payments to be under £300. The



asking price for the car he wants is £8,500, including a ninety-day warranty. Stephan told the salesman that he can't afford to pay more money and he can't afford higher payments. He needs to keep some money to cover the cost of car insurance and road tax. A friend of his at work is selling a similar car, but it does not come with a warranty. The salesman asked Stephan to give the car a test drive, maybe that will help him decide.

Answer the following sentences in full sentences.

1. Where is Jeff? Why?

2. Has he found a car?

3. How much can Stephan afford per month in car payments?

4. How long is his warranty?

5. What other things does Stephan have to pay for?

Discussion: If you were Stephan, what would you do?